

No: 20 /CV-CTĐH

Ben Tre, date 24 month 01 year 2019

REPORT ABOUT ISSUING THE SHARES FOR EXISTING SHAREHOLDERS

DONG HAI JOINT STOCK COMPANY OF BEN TRE

*(Certificate of share offering no. 68/GCN-UBCK granted by
State Securities Commission of Vietnam dated 09/11/2018)*

To: The State Securities Commission

Ho Chi Minh Stock Exchange

Viet Nam Securities Depository

Name of issuing company : **DONG HAI JOINT STOCK COMPANY OF BEN TRE**
Address : Lot AIII, Giao Long Industrial Zone, An Phuoc Ward, Chau Thanh District,
Ben Tre Province, Viet Nam
Tel : (84.275) 3611 666 – 3611 777
Fax : (84.275) 3611 222

I. ISSUING SHARES:

- | | |
|--|--|
| 1. Name of share | The share of Dong Hai Joint Stock Company of Ben Tre |
| 2. Type of share | Common share |
| 3. Par value | 10.000 VND/share |
| 4. Number of shares to be issued: | 3.445.977 shares |
| 5. The total amount of mobilized capital (calculated at the offering price of 18,000 VND/share): | 62.027.586.000 VND |
| 6. Date of issuance (The last day of registration):: | 27/11/2018 |
| 7. Date of the offering: | 05/12/2018 |
| 8. Date of completion the offering: | 16/01/2019 |
| 9. Time to register to buy (for exiting shareholders) | from 05/12/2018 to 14/12/2018 |

- | | | |
|------|--|-------------------------------|
| 10. | Time to register to buy the rest shares (handling the number of shares of odd stocks and the shares of existing shareholders not registered to buy): | from 14/01/2019 to 16/01/2019 |
| 11. | Date of payment for share purchase (to existing shareholders): | from 05/12/2018 to 24/12/2018 |
| 12. | <i>Date of payment for share purchase (Handling the number of shares of odd stocks and existing shareholders' shares not registered for purchase):</i> | from 11/01/2019 to 16/01/2019 |
| 13. | The date of ending transferring | Expected in February 2019 |
| II. | ORGANIZATION TO GUARANTEE OF ISSUANCE: | No |
| III. | DISTRIBUTOR AGENTS: | No |



IV. RESULTS OF ISSUING THE SHARES

| Object to buy shares | Price (VND/share) | Number of issuing shares | Number of shares to buy | Number of distributed shares | Number of registered people | Number of distributed people | Number of not distributed people | The rest shares | The rate of distributed shares |
|--|-------------------|--------------------------|-------------------------|------------------------------|-----------------------------|------------------------------|----------------------------------|-----------------|--------------------------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8=6-7 | 9=3-5 | 10 |
| 1. Existing shareholders | 18.000 | 3.445.977 | 3.425.037 | 3.425.037 | 1.002 | 1.002 | 0 | 20.940. | 93,39% |
| 2. Processing the shares not distributed (*) | 18.000 | 0 | 20.940 | 20.940 | 3(**) | 3(**) | 0 | -20.940 | 0,61% |
| Total | | 3.445.977 | 3.445.977 | 3.445.977 | 1.004 | 1.004 | 0 | 0 | 100,00% |

(*) Pursuant to the Resolution of the Annual General Meeting of Shareholders in 2018 No. 01/NQ-DHDCD dated 07/06/2018 on the dealing of odd shares and shares not offered to existing shareholders, the investors bought 20.940 shares not distributed as per attached list of Resolution No.01/NQ-HDQT dated 11 January, 2018 will be restricted in transfer within 1 year since completion date of the offering from 16/01/2019 to 16/01/2020.

V. THE RESULTS OF ISSUING SHARES:

| | | | |
|----|--|---|---|
| 1. | Total number of distributed shares | : | 3.445.977 shares, accounting for 100% of the total number of shares to be issued. |
| 2. | Total proceeds from issuing of shares | : | 62.027.586.000 VND |
| 3. | Total cost | : | 199.158.300 VND |
| | ▪ Fee for license of issuance | : | 20.000.000 VND |
| | ▪ Fee for fix of shareholders | : | 15.000.000 VND |
| | ▪ Advisory fee for issuance | : | 120.000.000 VND |
| | ▪ Newspaper fee for information disclosure | : | 16.500.000 VND |
| | ▪ Auditing fee | : | 16.500.000 VND |
| | ▪ Transfer fee (VSD minus): | : | 1.100.000 VND |
| | ▪ Additional securities registration fee | : | 5.000.000 VND |
| | ▪ Registration fee for changing of listing | : | 5.000.000 VND |
| | ▪ Transfer fee (Bank minus) | : | 58.300 VND |
| 4. | Total net proceeds from the issuance | : | 61.828.427.700 VND |

VI. STRUCTURE OF THE ORGANIZATION ISSUED AFTER BUYING ISSURANCE:

(Based on (i) the list of investors registered to buy the shares from the issuance to existing shareholders No. 1344/2019-DHC/VSD-DK by Vietnam Securities Depository Center (" VSD ") on January 3rd, 2019; (ii) List of unsecured shareholders registered and paid for shares at Dong Hai Joint Stock Company of Ben Tre)

| TT | Content | Value (VND) | Amount of shareholders | Rate (%) |
|----|------------------------|------------------------|------------------------|----------------|
| | Total equity | 447.975.263.000 | 1.004 | 100,00% |
| 1 | Domestic shareholders, | 301.546.403.000 | 944 | 67,31% |
| | Includes: | | | |
| - | State shareholders | - | - | - |
| - | Other shareholder | 301.546.403.000 | 944 | 67,31% |
| 2 | Foreign shareholders | 146.428.860.000 | 60 | 32,69% |
| | Details | | | |
| - | Founding shareholders | - | - | - |

| | | | | |
|---|--|-----------------|-----|--------|
| - | Major shareholders (holding more than 5% of voting shares) | 202.569.933.000 | 6 | 45,22% |
| - | Major shareholders holding from 1% to 5% of voting shares | 158.476.460.000 | 15 | 35,38% |
| - | Shareholders holding less than 1% of voting shares. | 86.928.870.000 | 983 | 19,40% |

VII. LISTS AND OWN RATIO OF MAJOR SHAREHOLDERS AFTER ISSURANCE:

(Hold more than 5% of voting shares)

| No | Shareholders | Number of owned shares | Ownership ratio of total charter capital |
|----|---|------------------------|--|
| 1 | DAIWA-SSIAM VIETNAM GROWTH FUND II L.P. | 6.390.312 | 14,26% |
| 2 | Le Quang Hiep | 3.361.299 | 7,50% |
| 3 | SSI Asset Management | 2.904.687 | 6,48% |
| 4 | Le Ba Phuong | 2.564.049 | 5,72% |
| 5 | Luong Van Thanh | 2.500.420 | 5,58% |
| 6 | Nguyen Thi Thuy | 2.536.226 | 5,66% |
| | Total | 20.256.993 | 45,22% |



VIII. ATTACHED DOCUMENTATION

1. Resolution + Minutes to the General Meeting of Shareholders on June 7th, 2018 on the offering of shares to existing shareholders;
2. Resolution No.26/NQ-HDQT dated 20/08/2018 on the issues of offering shares to existing shareholders;
3. Resolution No. 33/NQ-HDQT dated 14/11/2018 approved the last registration date;
4. Resolution No. 01/NQ-HDQT dated 11/01/2019 on the treatment of odd shares not distributed + list of investors buying shares;
5. Confirmation of the bank where the issuing organization opens a blocked account
6. Certificate of share offering no. 68/GCN-UBCK granted by State Securities Commission of Vietnam dated 09/11/2018.

DONG HAI JOINT STOCK COMPANY OF BEN TRE

THE CHAIRMAN OF THE BOARD



LE BA PHUONG

**DONG HAI JOINT STOCK
COMPANY OF BEN TRE**

---o0o---

No: 21 /CV-CTĐH

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

---o0o---

Ben Tre, date 24 month 01 year 2018

DISCLOSING
ABOUT CHANGING THE NUMBER OF OPERATING SHARES

To: - **THE STATE SECURITIES COMMISSION**
 - **HO CHI MINH STOCK EXCHANGE**

Dong Hai Joint Stock Company of Ben Tre would like to announce the change in the number of outstanding shares in circulation of the Company, because the Company has completed the issuance of shares for existing shareholders under the approved plan at the Annual General Meeting of Shareholders in 2018 dated 07/06/2018.

Thông tin chi tiết như sau:

In details:

| Content | Before the adjustment | Additional issuance | After the adjustment |
|--|------------------------------|----------------------------|-----------------------------|
| 1. Charter capital (VND) | 413.515.490.000 | 34.459.770.000 | 447.975.260.000 |
| 2. Total number of share | 41.351.549 | 3.445.977 | 44.797.526 |
| 3. Number of treasury shares | 0 | 0 | 0 |
| 4. Number of operating shares in circulation | 41.351.549 | 3.445.977 | 44.797.526 |
| 5. Number of preferred shares / other (if any) | 0 | 0 | 0 |

Dong Hai is responsible for the accuracy and truthfulness of these disclosed information.

Sincerely,

To:

- Aboved;
- Saved



LE BA PHUONG